

Message Text

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ORIGIN COME-00

INFO OCT-01 IO-10 ISO-00 EB-07 OC-05 CCO-00 AF-06 EUR-12

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COM/BIC/OIM (INFO COPY)

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FM SECSTATE WASHDC

TO USMISSION GENEVA

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E.O. 11652: N/A

TAGS: BEXP, SZ

SUBJECT: MORCOM PROPOSAL TO ITU FOR CHAD NUMBER

--- CHD/74/0004/CONST

1. MR. MORIARTY, PRESIDENT OF MORCOM SYSTEMS OF WASHINGTON, DC CALLED MAJOR EXPORT PROJECTS DIVISION REGARDING A PROPOSAL THEY HAVE SUBMITTED FOR A TELECOMMUNICATIONS STUDY IN CHAD. ITU CALLED FOR OFFER NUMBER 5140 AND DEVELOPMENT OF COMMUNICATIONS NUMBER

CHD/74/004-01-20 WHICH IN SOME REFERENCES REPLACES THE LAST FOUR DIGITS WITH A/45/20. THE TOTAL PROJECT STUDY APPROXIMATES 188,000 DOLLARS WITH THIS PORTION OF ENGINEERING AND CONSULTING WORK OF 60,000 DOLLARS.

2. MORCOM SYSTEMS RECENTLY SUBMITTED FIVE SEPARATE PROPOSALS IN AFRICA FOR UNDP PROJECTS RELATING TO THE PAN AFRICA; TELECOM NETWORK. THEY SUGGEST THAT THE FRENCH OBTAINED A LIONS SHARE BASED ON THE SUPPORT OF

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FRENCH DELEGATION BY EXPRESSING INTEREST IN HAVING
PROJECTS GO TO FRENCH FIRMS. THEY ALSO REQUEST THAT US
MISSION EXPRESS INTEREST IN U.S. PARTICIPATION ON THIS
STUDY AND PASS ON APPROPRIATE COMMENTS REGARDING THE LACK

OF SUCCESS OF U.S. FIRMS IN THE PREVIOUS CONTRACTS.
MORCOM IS NODOING A MICROWAVE JOB IN CHAD AND HAVE
BEEN THERE ON PROJECTS SINCE 1969. MEPD WILL
APPRECIATE MISSIONS EFFORT AND SUGGESTING ANY ACTIONS

WHICH WILL INCREASE MORCOMS OPPORTUNITY TO PARTICIPATE
IN THIS CONTRACT. INGERSOLL

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